

SP-10-0111 LAWN CARE EQUIPMENT - DISCOUNT SHEET

Percentage (%) Discounts off manufacturer's current published price list

Contract Term: December 1, 2009 through November 30, 2010

SCOPE: This is a Mandatory TERM contract for **the manufactures listed**, to provide Lawn Care Equipment, Including Accessories, Replacement Parts and Attachments, for All State Agencies and Cooperative Purchasing Program Participants within Arkansas.

COOPERATIVE PURCHASING PROGRAM PARTICIPATION: Arkansas' Purchasing Law provides that local public procurement units (counties, municipalities, school districts, certain nonprofit corporations, etc.) may participate in state purchasing contracts. The contractor(s) therefore agree(s) to sell to Cooperative Purchasing Program participants at the option of the program participants. Unless otherwise stated, all standard and special terms and conditions listed within the Invitation for Bid must be equally applied to such participants.

This contract may be extended to additional States or governmental jurisdictions upon mutual written agreement between the State of Arkansas and the contractor. Political subdivisions and other authorized entities within each participating State or governmental jurisdiction may also participate in any resultant contract if such State normally allows participation by such entities. The State of Arkansas reserves the right to negotiate additional discounts based on any increased volume generated by such extensions.

ORDERING PROCEDURE: All orders placed against this contract shall be in the form of an entity purchase order on an as-required basis.

DELIVERY (FOB Destination, Freight Paid): Various delivery locations within the State of Arkansas will be specified on the purchase order from the ordering entity.

All transportation expenses for delivery will be the responsibility of the manufacturer/dealer.

QUALITY: All items furnished shall be new (not used) and shall be manufactured in accordance with current industry standards for workmanship, materials and construction.

ASSEMBLY: It is required that the units be assembled, adjusted, and made ready for continuous operation at the time of delivery.

WARRANTY: Standard Manufacturer's warranty shall apply.

LITERATURE: The [manufacturer/dealer](#) shall furnish price lists, catalogs, and descriptive literature [upon request by](#) any using entity, and at no cost to the entity.

Manufacturer: Bad Boy

Mfg Website: www.badboymowers.com

Fiser Truck & Tractor, Inc.
 P. O. Box 850
 Alexander, AR 72002

Contact: Dwight Thompson
Phone: 501-847-9043
Fax: 501-847-8291

AASIS Vendor #: 100130805

Email: dthompson@fiserkubota.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Mid Mount	Pup Series	10%	10%	10%	10%
Mid Mount	Lightning Z	10%	10%	10%	10%
Mid Mount	AOS Series	10%	10%	10%	10%
Mid Mount	Diesel Series	10%	10%	10%	10%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		30	30	30	30

Manufacturer: Cub Cadet

Mfg Website: www.cubcadet.com

Vendor: Hoyt's AG Parts & Supply Co. LLC
 950 Hwy 9 South
 Morrilton AR 72110

Contact: Greg Hoyt
Phone: 501-477-2300
Fax: 501-477-2326

AASIS Vendor #: 100124035

Email: hoyt.greg@yahoo.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Mid Mount	The Tank	25%	25%	20%	25%
Mid Mount	All Others	25%	25%	20%	25%
Push Mower	CC Series	25%	25%	20%	25%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		30	30	10	30

Manufacturer: Dixie Chopper

Mfg Website: www.dixiechopper.com

Vendor: Ladd's Turf, Golf, & Utility
 25821 Interstate 30
 Bryant, AR 72022

Contact: Carol Davis
Phone: 501-847-0233
Fax: 501-847-0238

AASIS Vendor #: 100083723

Email: cdavis.ladds@sbcglobal.net

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Mid Mount	Silver Eagle	21%	5%	5%	5%
Mid Mount	Classic	21%	5%	5%	5%
Mid Mount	X caliber	21%	5%	5%	5%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		20	15	5	5

Manufacturer: ExMark

Mfg Website: www.exmark.com

Vendor: R.W. Distributors, Inc.
 P. O. Box 1783/1046 Hwy. 471
 Brandon, MS 39043

Contact: J.T. Rowell
Phone: 601-939-0204
Fax: 601-939-3599

AASIS Vendor #: 100140286

Email: general@rwdist.net

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	All	23%	10%	10%	10%
Mid Mount	All	23%	10%	10%	10%
Push Mower	All	23%	10%	10%	10%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		30	30	7	30-Jan

Manufacturer: Grasshopper

Mfg Website: www.grasshoppermower.com

Vendor: Moridge Manufacturing, Inc.
 P. O. Box 810 (105 S. Hwy 81)
 Moundridge, KS 67107

Contact: Brent Dobson
Phone: 620-345-6301
Fax: 620-345-2301 or 316-462-0593
Email: bdobson@grasshoppermower.com

AASIS Vendor #: 100000995

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	600	25%	10%	0%	10%
Front Mount	700	25%	10%	0%	10%
Front Mount	900	25%	10%	0%	10%
Mid Mount	100	20%	10%	0%	10%
Mid Mount	200	25%	10%	0%	10%
Mid Mount	300	25%	10%	0%	10%
Mid Mount	400	25%	10%	0%	10%
Minimum Order Quantity		One	One	One	One
Delivery - Calendar Days		30	30	3	30

Manufacturer: Gravelly

Mfg Website: www.gravelly.com

Vendor: Ariens Gravelly Company
 655 W. Ryan Street
 Brillion, WI 54110-1072

Contact: Les Curtner II
Phone: 847-340-0284
Fax: 941-497-6939
Email: lcurtner@ariens.com

AASIS Vendor #:

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	Pro Master Rapid	20%	10%	10%	10%
Mid Mount	Compact Pro	20%	10%	10%	10%
Mid Mount	Pro-Turn	20%	10%	10%	10%
Mid Mount	Pro-Master	20%	10%	10%	10%
Push Mower	All	20%	10%	10%	10%
Minimum Order Quantity *		None	None	None	None
Delivery - Calendar Days		35	35	10	35

*Note: No minimum order quantity when ordered from dealer

Manufacturer: Honda

Mfg Website: www.hondapowerequipment.com

Vendor: Fiser Truck & Tractor, Inc.
 P. O. Box 850
 Alexander, AR 72002

Contact: Dwight Thompson
Phone: 501-847-9043
Fax: 501-847-8291

AASIS Vendor #: 100130805

Email: dthompson@fiserkubota.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Push Mower	HRX	5%	5%	10%	5%
Push Mower	HRR	5%	5%	10%	5%
Push Mower	HRS	5%	5%	10%	5%
Push Mower	HRC	5%	5%	10%	5%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		30	30	30	30

Manufacturer: Hustler (Excel Ind.)

Mfg Website: www.williamstractor.com

Vendor: Williams Tractor, Inc.
 2501 N. Shiloh Drive
 Fayetteville, AR 72204

Contact: Danny Spears
Phone: 479-442-8284
Fax: 479-442-6013

AASIS Vendor #: 100128922

Email: farmcard@hotmail.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	3500/3700	22%	22%	10%	22%
Front Mount	4000	22%	22%	10%	22%
Mid Mount-Electric	Z-4	5%	5%	10%	5%
Mid Mount	Fastrak	22%	22%	10%	22%
Mid Mount	Standard Z	22%	22%	10%	22%
Mid Mount	Super Z	22%	22%	10%	22%
Mid Mount	Diesel Z	22%	22%	10%	22%
Push Mower	TrimStar Hydro	22%	22%	10%	22%
Minimum Order Quantity		One	\$3,000.00	\$150.00	\$500.00
Delivery - Calendar Days		30 - 60	30 - 60	30 - 60	30 - 60

Manufacturer: Jacobsen

Mfg Website: www.jacobsen.com

Vendor: Ladd's Turf, Golf, & Utility
 25821 Interstate 30
 Bryant, AR 72022

Contact: Carol Davis
Phone: 501-847-0233
Fax: 501-847-0238

AASIS Vendor #: 100083723

Email: cdavis.ladds@sbcglobal.net

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	600 Turfcut	22%	12%	5%	0%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		20	15	5	5

Manufacturer: John Deere

Mfg Website: www.johndeere.com

Vendor: John Deere Co./div. of Deere & Co.
 2000 John Deere Run
 Cary, NC 27513

Contact: Tamara Hebert
Phone: 800-358-5010
Fax: 309-749-2313

AASIS Vendor #: 100159169

Email: gnsbids@johndeere.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	C15	23%	23%	0%	23%
Front Mount	C18	23%	23%	0%	23%
Mid Mount	2305	8%	8%	0%	8%
Mid Mount	3005	8%	8%	0%	8%
Mid Mount	L25	15%	15%	0%	15%
Mid Mount	L30	18%	18%	0%	18%
Mid Mount	L35	18%	18%	0%	18%
Mid Mount	C13	19%	19%	0%	19%
Mid Mount	C20	17%	17%	0%	17%
Mid Mount	C25	17%	17%	0%	17%
Push Mower	C10	14%	14%	0%	14%
Minimum Order Quantity		One	One	None	One
Delivery - Calendar Days		30 - 60	30 - 60	None	30 - 60

Manufacturer: Kubota

Mfg Website: www.kubota.com

Vendor: Fiser Truck & Tractor, Inc.
 P. O. Box 850
 Alexander, AR 72002

Contact: Dwight Thompson
Phone: 501-847-9043
Fax: 501-847-8291

AASIS Vendor #: 100130805

Email: dthompson@fiskubota.com

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	F Series	10%	10%	10%	10%
Mid Mount	ZD Series	10%	10%	10%	10%
Mid Mount	ZG Series	10%	10%	10%	10%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		30	30	30	30

Manufacturer: Snapper Pro

Mfg Website: www.snapperpro.com

Vendor: Jody Damon
 dba/Benton Outdoor Equipment
 120 Leander Street
 Benton, Arkansas 72015

Contact: Jody Damon
Phone: 501-778-9804
Fax: 501-778-9804

AASIS Vendor #: 100153333

Email: jkd@att.net

Type	Model/Series	Model/Series Discount %	Accessory Discount %	Parts Discount %	Attachment Discount %
Front Mount	S800X	18%	12%	12%	12%
Front Mount	S800XD	22%	12%	12%	12%
Mid Mount	S50X	18%	12%	12%	12%
Mid Mount	S150X	20%	12%	12%	12%
Mid Mount	S200X	24%	12%	12%	12%
Push Mower	SW20	24%	12%	12%	12%
Push Mower	CP2155HV	35%	12%	12%	12%
Push Mower	SP2160KVV	37%	12%	12%	12%
Push Mower	P216KVV	25%	12%	12%	12%
Minimum Order Quantity		None	None	None	None
Delivery - Calendar Days		5 - 10	10	3 - 7	7 - 10