

Official Bid Price Sheet
 SP-09-0208
 Publisher: Adobe

Discount Percentages for Software - CLP Price List

Categories	Bid Discount Level	*Discount from CLP Level 1	
Acrobat Pro New License	27%		
Acrobat Pro Upgrade License	23%		
Acrobat Pro Maintenance License	17%		
CS3 Design Premium New License	17%		
CS3 Design Premium Upgrade License	17%		
CS3 Design Premium Maintenance License	13%		
CS3 Master Collection New License	18%		
CS3 Master Collection Upgrade License	16%		
CS3 Master Collection Maintenance License	13%		
Indesign New License	17%		
Indesign Upgrade License	17%		
Indesign Maintenance License	13%		
Photoshop Elements New License	29%		
Photoshop Elements Upgrade License	25%		
Photoshop Elements Maintenance License	22%		
Disks and Documentation	100%		
All Other New Software Licenses	13%	to	50%
All Other Upgrade Software Licenses	13%	to	50%
All Other Maintenance Software Licenses	13%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	24%
Average All Other New Software Discount	32%
Average All Other Upgrade Software Discount	32%
Average All Other Maintenance Software Discount	32%
Average Training Discount	83%
Total Average Discount	40%

Frequency of publishing Publisher catalog: Monthly _____
 Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet

SP-09-0208

Publisher: Computer Associates

Discount Percentages for Software - GLP Price List

Categories	Bid Discount Level		
eTrust Antivirus New Software License	37%		
eTrust Antivirus Upgrade Software License	26%		
eTrust Antivirus Maintenance Software License	28%		
eTrust Pestpatrol New Software License	37%		
eTrust Pestpatrol Upgrade Software License	26%		
eTrust Pestpatrol Maintenance Software License	28%		
eTrust Secure Content Manager New Software License	37%		
eTrust Secure Content Manager Upgrade Software License	26%		
eTrust Secure Content Manager Maintenance Software License	26%		
Integrated Threat Management New Software License	37%		
Integrated Threat Management Upgrade Software License	26%		
Integrated Threat Management Maintenance Software License	28%		
Disks and Documentation	100%		
All Other New Software Licenses	15%	to	50%
All Other Upgrade Software Licenses	15%	to	50%
All Other Maintenance Software Licenses	15%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	36%
Average All Other New Software Discount	33%
Average All Other Upgrade Software Discount	33%
Average All Other Maintenance Software Discount	33%
Average Training Discount	83%
Total Average Discount	43%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: Corel

Discount Percentages for Software - Government Price List

Categories	Bid Discount Level		
Corel Draw New Software License	15%		
Corel Draw Upgrade Software License	15%		
Corel Draw Maintenance Software License	15%		
Corel Painter X New Software License	15%		
Corel Painter X Upgrade Software License	15%		
Corel Painter X Maintenance Software License	15%		
Winzip Professional New Software License	42%		
Winzip Professional Upgrade Software License	19%		
Winzip Professional Maintenance Software License	19%		
WordPerfect Office X4 Professional New Software License	15%		
WordPerfect Office X4 Professional Upgrade Software License	15%		
WordPerfect Office X4 Professional Maintenance Software License	15%		
Video Studio X2 Professional New Software License	14%		
Video Studio X2 Professional Upgrade Software License	14%		
Video Studio X2 Professional Maintenance Software License	14%		
Disks and Documentation	100%		
All Other New Software Licenses	14%	to	50%
All Other Upgrade Software Licenses	14%	to	50%
All Other Maintenance Software Licenses	14%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	22%
Average All Other New Software Discount	32%
Average All Other Upgrade Software Discount	32%
Average All Other Maintenance Software Discount	32%
Average Training Discount	83%
Total Average Discount	40%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet

SP-09-0208

Publisher: Corel

Discount Percentages for Software - Academic Price List

Categories	Bid Discount Level		
Corel Draw New Software License	15%		
Corel Draw Upgrade Software License	15%		
Corel Draw Maintenance Software License	15%		
Corel Painter X New Software License	15%		
Corel Painter X Upgrade Software License	15%		
Corel Painter X Maintenance Software License	15%		
Winzip Professional New Software License	42%		
Winzip Professional Upgrade Software License	19%		
Winzip Professional Maintenance Software License	19%		
WordPerfect Office X4 Professional New Software License	15%		
WordPerfect Office X4 Professional Upgrade Software License	15%		
WordPerfect Office X4 Professional Maintenance Software License	15%		
Video Studio X2 Professional New Software License	14%		
Video Studio X2 Professional Upgrade Software License	14%		
Video Studio X2 Professional Maintenance Software License	14%		
Disks and Documentation	100%		
All Other New Software Licenses	14%	to	50%
All Other Upgrade Software Licenses	14%	to	50%
All Other Maintenance Software Licenses	14%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	22%
Average All Other New Software Discount	32%
Average All Other Upgrade Software Discount	32%
Average All Other Maintenance Software Discount	32%
Average Training Discount	83%
Total Average Discount	40%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: IBM/LOTUS

Discount Percentages for Software - Government Price List

Master Agreement Number: PA38542, PA101905

Categories	Bid Discount Level		
Lotus Domino New Software License	12%		
Lotus Domino Upgrade Software License	12%		
Lotus Domino Maintenance Software License	6%		
DB2 Enterprise Server New Software License	12%		
DB2 Enterprise Server Upgrade Software License	12%		
DB2 Enterprise Server Maintenance Software License	6%		
Tivoli Storage Manager New Software License	12%		
Tivoli Storage Manager Upgrade Software License	12%		
Tivoli Storage Manager Maintenance Software License	6%		
CICS Universal Client New Software License	12%		
CICS Universal Client Upgrade Software License	27%		
CICS Universal Client Maintenance Software License	6%		
Websphere MQ New Software License	12%		
Websphere MQ Upgrade Software License	12%		
Websphere MQ Maintenance Software License	6%		
Disks and Documentation	100%		
All Other New Software Licenses	9%	to	50%
All Other Upgrade Software Licenses	9%	to	50%
All Other Maintenance Software Licenses	6%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	17%
Average All Other New Software Discount	30%
Average All Other Upgrade Software Discount	30%
Average All Other Maintenance Software Discount	28%
Average Training Discount	83%
Total Average Discount	37%

Frequency of publishing Publisher catalog: Monthly
 Delivery: 2-3 calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: IBM/LOTUS

Discount Percentages for Software - Academic Price List

Master Agreement Number: PA38542, PA101905

Categories	Bid Discount Level		
Lotus Domino New Software License	12%		
Lotus Domino Upgrade Software License	12%		
Lotus Domino Maintenance Software License	6%		
DB2 Enterprise Server New Software License	12%		
DB2 Enterprise Server Upgrade Software License	12%		
DB2 Enterprise Server Maintenance Software License	6%		
Tivoli Storage Manager New Software License	12%		
Tivoli Storage Manager Upgrade Software License	12%		
Tivoli Storage Manager Maintenance Software License	6%		
CICS Universal Client New Software License	12%		
CICS Universal Client Upgrade Software License	27%		
CICS Universal Client Maintenance Software License	6%		
Websphere MQ New Software License	12%		
Websphere MQ Upgrade Software License	12%		
Websphere MQ Maintenance Software License	6%		
Disks and Documentation	100%		
All Other New Software Licenses	9%	to	50%
All Other Upgrade Software Licenses	9%	to	50%
All Other Maintenance Software Licenses	6%	to	50%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	17%
Average All Other New Software Discount	30%
Average All Other Upgrade Software Discount	30%
Average All Other Maintenance Software Discount	28%
Average Training Discount	83%
Total Average Discount	37%

Frequency of publishing Publisher catalog: Monthly
 Delivery: 2-3 calendar days after receipt of order

Official Bid Price Sheet

SP-09-0208

Publisher: McAfee

Discount Percentages for Software - Institutional Price List

Categories	Bid Discount Level	*Institutional Band A	
Active Virus Defense New Software License	80%		
Active Virus Defense Upgrade Software License	80%		
Active Virus Defense Maintenance Software License	80%		
Data Loss Prevention New Software License	80%		
Data Loss Prevention Upgrade Software License	80%		
Data Loss Prevention Maintenance Software License	80%		
Endpoint Encryption New Software License	80%		
Endpoint Encryption Upgrade Software License	80%		
Endpoint Encryption Maintenance Software License	80%		
Total Protection for Data New Software License	80%		
Total Protection for Data Upgrade Software License	80%		
Total Protection for Data Maintenance Software License	80%		
Total Protection Endpoint Advantage New Software License	80%		
Total Protection Endpoint Advantage Upgrade Software License	80%		
Total Protection Endpoint Advantage Maintenance Software License	80%		
Disks and Documentation	100%		
All Other New Software Licenses	20%	to	78%
All Other Upgrade Software Licenses	20%	to	78%
All Other Maintenance Software Licenses	20%	to	78%

Discount Percentages for Training

Category	% off Retail
Online Training	0%
CD Training	0%
Instructor Lead Training	0%

Average Product Discount	81%
Average All Other New Software Discount	49%
Average All Other Upgrade Software Discount	49%
Average All Other Maintenance Software Discount	49%
Average Training Discount	0%
Total Average Discount	46%

Frequency of publishing Publisher catalog: Quarterly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
SP-09-0208
Publisher: Microsoft

Discount Percentages for Software - Select Government Level D Price List

Master Agreement Number: Select: State and Local - 01S64466
Select: Education - 01S64586
Enterprise: State and Local - 01E66548

Categories	Bid Discount Level
Applications Pool	18%
Systems Pool	18%
Server Pool	18%
Disks and Documentation	100%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	39%
Average Training Discount	83%
Total Average Discount	61%

Frequency of publishing Publisher catalog: Monthly _____
Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
SP-09-0208
Publisher: Microsoft

Discount Percentages for Software - Select Academic Level A Price List

Master Agreement Number: Select: State and Local - 01S64466
Select: Education - 01S64586
Enterprise: State and Local - 01E66548

Categories	Bid Discount Level
Applications Pool	18%
Systems Pool	18%
Server Pool	18%
Disks and Documentation	100%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	39%
Average Training Discount	83%
Total Average Discount	61%

Frequency of publishing Publisher catalog: Monthly _____
Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: Oracle

Discount Percentages for Software - Global Price List

Categories	Bid Discount Level		
Oracle Database Standard Edition New Software License	30%		
Oracle Database Standard Edition Upgrade Software License	30%		
Oracle Database Standard Edition Maintenance Software License	0%		
Oracle Database Standard Edition One New Software License	30%		
Oracle Database Standard Edition One Upgrade Software License	30%		
Oracle Database Standard Edition One Maintenance Software License	0%		
Oracle Database Enterprise Edition New Software License	30%		
Oracle Database Enterprise Edition Upgrade Software License	30%		
Oracle Database Enterprise Edition Maintenance Software License	0%		
Disks and Documentation	100%		
All Other New Software Licenses	25%	to	98%
All Other Upgrade Software Licenses	25%	to	98%
All Other Maintenance Software Licenses	0%	to	0%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	28%
Average All Other New Software Discount	62%
Average All Other Upgrade Software Discount	62%
Average All Other Maintenance Software Discount	0%
Average Training Discount	83%
Total Average Discount	47%

Frequency of publishing Publisher catalog: Quarterly _____

Delivery: 3-5 _____ calendar days after receipt of order

Official Bid Price Sheet

SP-09-0208

Publisher: Symantec

Discount Percentages for Software - Government Price List

Categories	Bid Discount Level	*Discount from Govt/ Academic Level A & S	
Backup Exec Agent New Software License	45%		
Backup Exec Agent Upgrade Software License	45%		
Backup Exec Agent Maintenance Software License	45%		
Endpoint Protection New Software License	69%		
Endpoint Protection Upgrade Software License	69%		
Endpoint Protection Maintenance Software License	69%		
Gov't Ghost Solution Suite New Software License	79%		
Gov't Ghost Solution Suite Upgrade Software License	79%		
Gov't Ghost Solution Suite Maintenance Software License	79%		
Mail Security for Exchange New Software License	75%		
Mail Security for Exchange Upgrade Software License	75%		
Mail Security for Exchange Maintenance Software License	75%		
Multi-Tier Protection New Software License	69%		
Multi-Tier Protection Upgrade Software License	69%		
Multi-Tier Protection Maintenance Software License	69%		
Disks and Documentation	100%		
All Other New Software Licenses	20%	to	80%
All Other Upgrade Software Licenses	20%	to	80%
All Other Maintenance Software Licenses	20%	to	80%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	69%
Average All Other New Software Discount	50%
Average All Other Upgrade Software Discount	50%
Average All Other Maintenance Software Discount	50%
Average Training Discount	83%
Total Average Discount	61%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: Symantec

Discount Percentages for Software - Academic Price List

Categories	Bid Discount Level		
Backup Exec Agent New Software License	45%		
Backup Exec Agent Upgrade Software License	45%		
Backup Exec Agent Maintenance Software License	45%		
Endpoint Protection New Software License	69%		
Endpoint Protection Upgrade Software License	69%		
Endpoint Protection Maintenance Software License	69%		
Gov't Ghost Solution Suite New Software License	79%		
Gov't Ghost Solution Suite Upgrade Software License	79%		
Gov't Ghost Solution Suite Maintenance Software License	79%		
Mail Security for Exchange New Software License	75%		
Mail Security for Exchange Upgrade Software License	75%		
Mail Security for Exchange Maintenance Software License	75%		
Multi-Tier Protection New Software License	69%		
Multi-Tier Protection Upgrade Software License	69%		
Multi-Tier Protection Maintenance Software License	69%		
Disks and Documentation	100%		
All Other New Software Licenses	20%	to	80%
All Other Upgrade Software Licenses	20%	to	80%
All Other Maintenance Software Licenses	20%	to	80%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	69%
Average All Other New Software Discount	50%
Average All Other Upgrade Software Discount	50%
Average All Other Maintenance Software Discount	50%
Average Training Discount	83%
Total Average Discount	61%

Frequency of publishing Publisher catalog: Monthly _____
 Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: Trend Micro

Discount Percentages for Software - Government Price List

Categories	Bid Discount Level
Client/Server/Messaging Suite New Software License	80%
Client/Server/Messaging Suite Upgrade Software License	80%
Client/Server/Messaging Suite Maintenance Software License	80%
Office Scan Client Edition New Software License	80%
Office Scan Client Edition Upgrade Software License	80%
Office Scan Client Edition Maintenance Software License	80%
Office Scan for Server New Software License	80%
Office Scan for Server Upgrade Software License	80%
Office Scan for Server Maintenance Software License	80%
Spam Prevention Solution New Software License	80%
Spam Prevention Solution Upgrade Software License	80%
Spam Prevention Solution Maintenance Software License	80%
Disks and Documentation	100%
All Other New Software Licenses	30% to 80%
All Other Upgrade Software Licenses	30% to 80%
All Other Maintenance Software Licenses	30% to 80%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	82%
Average All Other New Software Discount	55%
Average All Other Upgrade Software Discount	55%
Average All Other Maintenance Software Discount	55%
Average Training Discount	83%
Total Average Discount	66%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order

Official Bid Price Sheet
 SP-09-0208
 Publisher: Trend Micro

Discount Percentages for Software - Academic Price List

Categories	Bid Discount Level		
Client/Server/Messaging Suite New Software License	80%		
Client/Server/Messaging Suite Upgrade Software License	80%		
Client/Server/Messaging Suite Maintenance Software License	80%		
Office Scan Client Edition New Software License	80%		
Office Scan Client Edition Upgrade Software License	80%		
Office Scan Client Edition Maintenance Software License	80%		
Office Scan for Server New Software License	80%		
Office Scan for Server Upgrade Software License	80%		
Office Scan for Server Maintenance Software License	80%		
Spam Prevention Solution New Software License	80%		
Spam Prevention Solution Upgrade Software License	80%		
Spam Prevention Solution Maintenance Software License	80%		
Disks and Documentation	100%		
All Other New Software Licenses	30%	to	80%
All Other Upgrade Software Licenses	30%	to	80%
All Other Maintenance Software Licenses	30%	to	80%

Discount Percentages for Training

Category	% off Retail
Online Training	100%
CD Training	100%
Instructor Lead Training	50%

Average Product Discount	82%
Average All Other New Software Discount	55%
Average All Other Upgrade Software Discount	55%
Average All Other Maintenance Software Discount	55%
Average Training Discount	83%
Total Average Discount	66%

Frequency of publishing Publisher catalog: Monthly _____

Delivery: 2-3 _____ calendar days after receipt of order