STATE OF ARKANSAS

Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

COLEMAN DAIRY
5801 ASHER
LITTLE ROCK AR 72204

Contract No. 4600012564
Date 03/08/2007
Contact Amy L. Stoddard
Telephone 501-324-9316
Fax 501-324-9311
Our ref. ST
Incoterms FOB
DESTINATION

Send Invoice To: Ship To:

COLEMAN DAIRY
5801 ASHER
LITTLE ROCK AR 72204

Valid from: 03/08/2009
Valid to: 03/07/2010

********** PRICE CHANGES EFFECTIVE 10/01/2009 **********

REFERENCE TRACKING NUMBER SP-07-0217

COMMODITY: DAIRY
CONTRACT TYPE: TERM (OUTLINE AGREEMENT)

CONTRACT PERIOD: March 08, 2009 THROUGH March 07, 2010

THIS CONTRACT MAY BE EXTENDED FOR ONE (1) ONE YEAR EXTENSIONS OR A PORTION THEREOF, IF MUTUALLY AGREED UPON, IN WRITING BY THE OFFICE OF STATE PROCUREMENT AND THE VENDOR.

THIS IS A TERM CONTRACT ISSUED BY THE OFFICE OF STATE PROCUREMENT. THIS IS NOT AUTHORITY TO SHIP. A SEPARATE PURCHASE ORDER WILL BE ISSUED. THIS CONTRACT CONSTITUTES ACCEPTANCE OF YOUR BID ALONG WITH ALL TERMS AND CONDITIONS THEREIN AND SIGNS THE OFFERER'S KNOWLEDGE AND ACCEPTANCE OF ALL TERMS AND CONDITIONS SET FORTH WITHIN THE INVITATION FOR BID.

THE QUANTITY LISTED IS ESTIMATED AND NOT A GUARANTEE TO PURCHASE

BIDDER COMPANY NAME: Coleman Dairy (Turner Holdings)

CONTACT NAME/TITLE: Bob Colman
ADDRESS: 6901 I-30
Little Rock AR. 72209

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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04/01/2008
STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

Contract No. 4600012564
Date 03/08/2007
Our reference ST

TELEPHONE: (501) 748-1720
Fax (501) 748-1710
Email gingerpenn@turnerdairy.com
bobcoleman@turnerdairy.com

PRICE ESCALATION:
For the initial contract all prices quoted shall be firm through June 30, 2007.

It should be noted that item(s) price decrease will be expected and accepted at any time during the contract period.

During the term of this contract the opportunity for item(s) price increases will be made available once every 4 months. The vendor must submit a written request for price increases during the time frame as outlined below for their effectiveness date to the Office of State Procurement, Attn: Amy Stoddard, CPPB, Buyer.

For price changes effective July 1, 2007 through October 31, 2007 requests must be submitted between June 1, 2007 through June 15, 2007.

For price changes effective November 1, 2007 through February 29, 2008 requests must be submitted between October 1, 2007 through October 15, 2007.

For price changes effective March 1, 2008 through June 30, 2008 requests must be submitted between February 1, 2008 through February 15, 2008.

For price changes effective July 1, 2008 through October 30, 2008 requests must be submitted between June 1, 2008 through June 15, 2008.

For price changes effective November 1, 2008 through February 28, 2009 requests must be submitted between October 1, 2008 through October 15, 2008.

Written price increase requests shall be supported by documentary evidence, including manufacturer/broker discounts and charge backs to justify the increase. National commodity pricing and futures provided by independent and industry accepted market report can also be used when documentation includes the bid opening date as a base period. Price increases will be limited to the actual dollar increase per case incurred by the awarded contractor from their supplier or manufacturer. Invoices including manufacturer/broker rebates, discounts and charge backs, both prior and current to date of request, must be submitted to support your price adjustment request.

In the event of a State or National Emergency, Natural Disaster, Weather Phenomenon, State or Federal Executive Order price increase requests will be considered.

Note: Vendors shall not delay or stop deliveries pending price changes. Price changes will be effective on items with an order date after the effectiveness date. The order date is the date of the State issued

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purchase order to the vendor. Items that have an order date prior to the newest effectiveness date will be invoiced at the current effective price on the date of the purchase order regardless of when delivery is accepted.

The State reserves the right to reject any price adjustment request within 30 days of the request. No further requests for item price increase adjustment shall be considered. If the price change is not acceptable due to any reason, price will then be negotiated with the Office of State Procurement.

Should the Office of State Procurement refuse to grant a price escalation the Vendor may withdraw a line item bid if the continuance of providing such item is detrimental to the company’s operations. In the event a line item is withdrawn, it will remain withdrawn for the full term of this contract. In the event an item being withdrawn is part of an "All or None" grouping the entire grouping may be withdrawn from the requesting Vendor. The Office of State Procurement reserves the right to determine if allowing the Vendor to continue supplying the remaining "All or None" grouping is in the best interest of the State.

SUMMARY REPORTS
Awarded vendors will be required to issue a summary report on purchases made by item number, brand, pack/size, quantity, and agencies. This report must be sent to the Office of State Procurement by May 1, 2008 to cover orders placed during the first 12 months of this contract.

A second report, covering orders for the second period of this contract, will be required by May 1, 2009, after contract expiration. Both reports should be sent to the attention of Amy Stoddard, CPPB, Buyer.

INVOICE TO: VARIOUS
F.O.B. DESTINATION: AS SPECIFIED BY AGENCY Purchase Order

AGENCIES:

Omega Center
104 Walco Lane
Malvern, AR 72104

DHS Human Development Center
150 East Siebenmorgan Rd
Conway AR 72032

Arkansas Veteran’s Home
4701 W. 20th
Little Rock, AR 72204

S.W. AR Community Punishment Center
506 Walnut
Texarkana, AR 75502

NORTHWEST ARKANSAS COMMUNITY PUNISHMENT CENTER

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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STATE OF ARKANSAS

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Vendor No. 100048034
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Your reference

Contract No. 4600012564
Date 03/08/2007
Our reference ST

1351 CYRO ROAD
OSCEOLA, AR 72370

SOUTHEAST ARKANSAS
COMMUNITY PUNISHMENT CENTER
7301 WEST 13TH STREET
PINE BLUFF, AR 71602

UAMS
Little Rock

CENTRAL ARKANSAS
COMMUNITY PUNISHMENT CENTER
4823 WEST 7TH STREET
LITTLE ROCK, AR 72204

Arkansas State Police
Little Rock AR. 72204

ARKANSAS LAW ENFORCEMENT
TRAINING ACADEMY
P.O. BOX 3106
EAST CAMDEN, AR 71701

Arkadelphia Human Development Center
P.O. Box 70
Arkadelphia, Arkansas 71923

AR. State Police Academy
Little Rock AR. 72209

HUMAN DEVELOPMENT CENTER
JONESBORO UNIT
4701 COLONY DRIVE
JONESBORO, AR 72401

HUMAN DEVELOPMENT CENTER
WARREN UNIT
1 CENTER CIRCLE
WARREN, AR 71671

HOT SPRINGS REHAB CENTER
P.O. BOX 1358
105 RESERVE
HOT SPRINGS, AR 71901

AR HUMAN DEVELOPMENT CTR
BOONEVILLE UNIT

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman

HWY 116 SOUTH
BOONEVILLE, AR 72927

SCHOOL FOR THE DEAF
2400 WEST MARKHAM
LITTLE ROCK, AR 72203

SCHOOL FOR THE BLIND
2600 WEST MARKHAM
LITTLE ROCK, AR 72203

HUMAN DEVELOPMENT CENTER
ALEXANDER UNIT
PO BOX 320
ALEXANDER, AR 72002

ARKANSAS HEALTH CENTER
6701 HWY 67 H CENTER
BENTON, AR 72015-8489

South East AR. Hum. DELV. Ctr.
Warren AR. 71667

S.E.A.C.C.P
Pine Bluff AR. 71603

DEPARTMENT OF CORRECTION
LEE COUNTY CORR FAC
324 LEE
BRICKEYS, AR 72320

DEPARTMENT OF CORRECTION
N.W. AR WORK RELEASE
403-B HUNTSVILLE
SPRINGDALE, AR 72764

North West Work Release Unit
P.O. Box 8707
Pine Bluff AR. 71611

Benton Work Release Ctr
Pine Bluff AR 71611

DEPARTMENT OF CORRECTION
DELTA REGIONAL UNIT
RT 1 BOX 12
DERMOTT, AR 71638

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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STATE OF ARKANSAS

Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

Contract No. 4600012564
Date 03/08/2007
Our reference ST

DEPARTMENT OF CORRECTION
NORTH CENTRAL UNIT
HC62 BOX 300
CALICO ROCK, AR 72519

Ar Dept of Comm. Corr
105 West Capitol

DHS Human Development Center
150 East Siebenmorgan Rd
Conway AR 72032

Little Rock AR 72201

DEPARTMENT OF CORRECTION
BENTON SERVICES
6701 HWY 67
BENTON, AR 72015

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:

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### GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:

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---

**Item** | **Material/Description** | **Target Qty** | **Unit Price** | **Amount**
--- | --- | --- | --- | ---
0010 | MILK, WHOLE, GRADE A, 3.25% SWEET, 1/2 PINT | 225,000 each | 2.16 per /10 | $ 48,600.00

**Validity and Pricing:**
- **Valid from:** 03/08/2007 To: 06/30/2007
  - **Gross Price:** 0.21 USD
  - **Unit:** 1 EA
- **Valid from:** 07/01/2007 To: 10/31/2007
  - **Gross Price:** 0.23 USD
  - **Unit:** 1 EA
- **Valid from:** 11/01/2007 To: 01/31/2008
  - **Gross Price:** 0.25 USD
  - **Unit:** 1 EA
- **Valid from:** 02/01/2008 To: 03/31/2008
  - **Gross Price:** 2.42 USD
  - **Units:** 10 EA
- **Valid from:** 04/01/2008 To: 08/30/2008
  - **Gross Price:** 2.32 USD
  - **Units:** 10 EA
- **Valid from:** 07/01/2008 To: 09/30/2008
  - **Gross Price:** 2.43 USD
  - **Units:** 10 EA
- **Valid from:** 10/01/2008 To: 12/31/2008
  - **Gross Price:** 2.43 USD
  - **Units:** 10 EA
- **Valid from:** 01/01/2009 To: 02/28/2009
  - **Gross Price:** 2.33 USD
  - **Units:** 10 EA
- **Valid from:** 03/01/2009 To: 06/30/2009
  - **Gross Price:** 2.05 USD
  - **Units:** 10 EA
- **Valid from:** 07/01/2009 To: 09/30/2009
  - **Gross Price:** 2.08 USD
  - **Units:** 10 EA
- **Valid from:** 10/01/2009 To: 12/31/2009
  - **Gross Price:** 2.16 USD
  - **Units:** 10 EA

0020 | MILK, WHOLE, GRADE A, 3.25% SWEET, 1/2 GAL | 6,000 each | 1.65 | $ 9,900.00
STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman

<table>
<thead>
<tr>
<th>Item</th>
<th>Material/Description</th>
<th>Target QtyUM</th>
<th>Unit Price</th>
<th>Amount</th>
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<tbody>
<tr>
<td></td>
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<td>1 EA</td>
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<td>1 EA</td>
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<th>Item</th>
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<th>Target QtyUM</th>
<th>Unit Price</th>
<th>Amount</th>
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<tr>
<td>0030</td>
<td>10101148</td>
<td>3,000 gallon, US 3.05</td>
<td>$ 9,150.00</td>
<td></td>
</tr>
</tbody>
</table>

MILK,WHOLE, GRADE A, 3.25+SWEET,1GAL

|      |                      |              | 1 GAL     |        |
|      |                      |              | 1 GAL     |        |
|      |                      |              | 1 GAL     |        |

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

Contract No. 4600012564
Date 03/08/2007
Our reference ST

<table>
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<tr>
<th>Item</th>
<th>Material/Description</th>
<th>Target Qty</th>
<th>Unit Price</th>
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<tbody>
<tr>
<td></td>
<td></td>
<td>GAL</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Valid from: 02/01/2008 To: 03/31/2008
Gross Price 3.47 USD

Valid from: 04/01/2008 To: 06/30/2008
Gross Price 3.30 USD

Valid from: 07/01/2008 To: 09/30/2008
Gross Price 3.47 USD

Valid from: 10/01/2008 To: 12/31/2008
Gross Price 3.48 USD

Valid from: 01/01/2009 To: 02/28/2009
Gross Price 3.31 USD

Valid from: 03/01/2009 To: 06/30/2009
Gross Price 2.86 USD

Valid from: 07/01/2009 To: 09/30/2009
Gross Price 2.92 USD

Valid from: 10/01/2009 To: 12/31/2009
Gross Price 3.05 USD

Please deliver to:
Reference Plant AR

0040 10102240
MILK, WHOLE, GRADE A , 3.25+SWEET, 5GAL

Valid from: 03/08/2007 To: 06/30/2007
Gross Price 14.95 USD

Valid from: 07/01/2007 To: 10/31/2007
Gross Price 16.54 USD

Valid from: 11/01/2007 To: 01/31/2008
Gross Price 18.29 USD

Valid from: 02/01/2008 To: 03/31/2008
Gross Price 17.55 USD

Valid from: 04/01/2008 To: 06/30/2008
Gross Price 16.69 USD

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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## STATE OF ARKANSAS
### Term Contract

**Vendor No.** 100048034  
**Contact** Bob Coleman  
**Your reference**  
**Contract No.** 4600012564  
**Date** 03/08/2007  
**Our reference** ST

<table>
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<tr>
<th>Item</th>
<th>Material/Description</th>
<th>Target Qty</th>
<th>UM</th>
<th>Unit Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>0050</td>
<td>10001770 MILK, WHOLE GRADE A 2% SWEET 1/2 PINT</td>
<td>49,500 each</td>
<td></td>
<td>2.07</td>
<td>$ 10,246.50</td>
</tr>
</tbody>
</table>

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

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STATE OF ARKANSAS

Term Contract

<table>
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<tr>
<th>Item</th>
<th>Material/Description</th>
<th>Target QtyUM</th>
<th>Unit Price</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>0060</td>
<td>MILK,WHOLE,GRADE A,2% SWEET,1/2 GALLON</td>
<td>2,500 GAL</td>
<td>1.56 USD</td>
<td>$ 3,900.00</td>
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STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman

Contract No. 4600012564
Date 03/08/2007
Our reference ST

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<th>Item</th>
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<th>Target Qty</th>
<th>Unit Price</th>
<th>Amount</th>
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<tbody>
<tr>
<td>0070</td>
<td>10101202 MILK,WHOLE,GRADE A,2% SWEET,1GALLON</td>
<td>9,800 gallon, US</td>
<td>2.86</td>
<td>$ 28,028.00</td>
</tr>
<tr>
<td></td>
<td>Valid from: 03/08/2007 To: 06/30/2007</td>
<td>Gross Price 2.75 USD</td>
<td>1 GAL</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Valid from: 07/01/2007 To: 10/31/2007</td>
<td>Gross Price 3.05 USD</td>
<td>1 GAL</td>
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<tr>
<td></td>
<td>Valid from: 11/01/2007 To: 01/31/2008</td>
<td>Gross Price 3.39 USD</td>
<td>1 GAL</td>
<td></td>
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<tr>
<td></td>
<td>Valid from: 02/01/2008 To: 03/31/2008</td>
<td>Gross Price 3.27 USD</td>
<td>1 GAL</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Valid from: 04/01/2008 To: 05/30/2008</td>
<td>Gross Price 3.10 USD</td>
<td>1 GAL</td>
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</tr>
<tr>
<td></td>
<td>Valid from: 07/01/2008 To: 12/31/2008</td>
<td>Gross Price 3.25 USD</td>
<td>1 GAL</td>
<td></td>
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<tr>
<td></td>
<td>Valid from: 01/01/2009 To: 02/28/2009</td>
<td>Gross Price 3.06 USD</td>
<td>1 GAL</td>
<td></td>
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<tr>
<td></td>
<td>Valid from: 03/01/2009 To: 06/30/2009</td>
<td>Gross Price 2.68 USD</td>
<td>1 GAL</td>
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<tr>
<td></td>
<td>Valid from: 07/01/2009 To: 09/30/2009</td>
<td>Gross Price 2.72 USD</td>
<td>1 GAL</td>
<td></td>
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<tr>
<td></td>
<td>Valid from: 10/01/2009 To: 12/31/2009</td>
<td>Gross Price 2.86 USD</td>
<td>1 GAL</td>
<td></td>
</tr>
<tr>
<td>0080</td>
<td>10001753 MILK,WHOLE,GRADE A,2% SWEET,5GAL CONTNR</td>
<td>6,900 each</td>
<td>14.50</td>
<td>$ 100,050.00</td>
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<td>Valid from: 03/08/2007 To: 06/30/2007</td>
<td>Gross Price 13.95 USD</td>
<td>1 EA</td>
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<tr>
<td></td>
<td>Valid from: 07/01/2007 To: 10/31/2007</td>
<td>Gross Price 15.44 USD</td>
<td>1 EA</td>
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<tr>
<td></td>
<td>Valid from: 11/01/2007 To: 01/31/2008</td>
<td>Gross Price 17.15 USD</td>
<td>1 EA</td>
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</tr>
</tbody>
</table>

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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## General Conditions and Instructions to Vendor:

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---

### Vendor Information

- **Vendor No.**: 100048034
- **Contract No.**: 4600012564
- **Date**: 03/06/2007
- **Our reference**: ST

### Material/Description

<table>
<thead>
<tr>
<th>Item</th>
<th>Material/Description</th>
<th>Target Qty/UM</th>
<th>Unit Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>0090</td>
<td>MILK.WHOLE, GRADE A, 1% SWEET, 1/2 PT</td>
<td>98,500 Pint US l</td>
<td>2.08</td>
<td>$20,488.00</td>
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</tbody>
</table>

---

### Price Summary

- **Valid from 02/01/2008 to 03/31/2008**
  - **Gross Price**: 16.53 USD
  - **Unit Price**: 1 EA

- **Valid from 04/01/2008 to 06/30/2008**
  - **Gross Price**: 15.70 USD
  - **Unit Price**: 1 EA

- **Valid from 07/01/2008 to 09/30/2008**
  - **Gross Price**: 16.45 USD
  - **Unit Price**: 1 EA

- **Valid from 10/01/2008 to 12/31/2008**
  - **Gross Price**: 16.43 USD
  - **Unit Price**: 1 EA

- **Valid from 01/01/2009 to 02/28/2009**
  - **Gross Price**: 15.50 USD
  - **Unit Price**: 1 EA

- **Valid from 03/01/2009 to 06/30/2009**
  - **Gross Price**: 13.60 USD
  - **Unit Price**: 1 EA

- **Valid from 07/01/2009 to 09/30/2009**
  - **Gross Price**: 13.80 USD
  - **Unit Price**: 1 EA

- **Valid from 10/01/2009 to 12/31/2009**
  - **Gross Price**: 14.50 USD
  - **Unit Price**: 1 EA

---

### Notes

- **Gross Price** columns show the unit price for each period.
- **Target Qty/UM** shows the quantity and unit measure for each item.
- **Amount** is calculated based on the gross price and target quantity.

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**STATE OF ARKANSAS**

**Term Contract**
**STATE OF ARKANSAS**

**Term Contract**

<table>
<thead>
<tr>
<th>Vendor No.</th>
<th>100048034</th>
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<tbody>
<tr>
<td>Contact</td>
<td>Bob Coleman</td>
</tr>
<tr>
<td>Your reference</td>
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<td>Date</td>
<td>03/08/2007</td>
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<tr>
<td>Our reference</td>
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<th>Item</th>
<th>Material/Description</th>
<th>Target QtyUM</th>
<th>Unit Price</th>
<th>Amount</th>
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<tbody>
<tr>
<td>0100</td>
<td>10102336 MILK, FAT FREE, SKIM, 5 GAL CONTAINERS</td>
<td>12,000 gallon, US</td>
<td>13.28</td>
<td>$ 31,872.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>per /5</td>
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- Valid from: 10/01/2006 To: 12/31/2008
  - Gross Price 2.30 USD 10 PT
- Valid from: 01/01/2009 To: 02/28/2009
  - Gross Price 2.18 USD 10 PT
- Valid from: 03/01/2009 To: 05/30/2009
  - Gross Price 1.98 USD 10 PT
- Valid from: 07/01/2009 To: 09/30/2009
  - Gross Price 2.00 USD 1 PT
- Valid from: 10/01/2009 To: 12/31/9999
  - Gross Price 2.08 USD 10 PT

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

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**STATE OF ARKANSAS**  
**Term Contract**

**Vendor No.** 100048034  
**Contact** Bob Coleman  
**Your reference**

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<th>Amount</th>
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<td>0110</td>
<td>10001862 MILK, SKIM, GRADE A, 1GALLON WAX CARTON</td>
<td>12,000 each</td>
<td>2.66 USD</td>
<td>$ 31,920.00</td>
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<tr>
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<td>Gross Price: 12.60 USD</td>
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<td>Valid from: 10/01/2009 To: 12/31/9999</td>
<td>Gross Price: 13.28 USD</td>
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<tr>
<td>0120</td>
<td>10102375 MILK, FAT FREE SKIM, 1/2 PT</td>
<td>276,000 Pint US</td>
<td>1.57 USD per</td>
<td>$ 43,332.00</td>
</tr>
</tbody>
</table>

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**
All purchasing rules and regulations defined by the State of Arkansas apply to this document.
## STATE OF ARKANSAS

### Term Contract

**Vendor No.** 100048034
**Contact** Bob Coleman
**Your reference**

**Contract No.** 4800012564
**Date** 03/08/2007
**Our reference** ST

<table>
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<tr>
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<tbody>
<tr>
<td></td>
<td></td>
<td>42,500 Pint US</td>
<td>1.62</td>
<td>$ 6,885.00</td>
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0130 10101314
CHOCOLATE MILK, FAT FREE, 1/2 PINT

| Valid from: 03/08/2007 To: 06/27/2007 | Gross Price 1.75 USD | 10 PT |
| Valid from: 06/28/2007 To: 09/30/2007 | Gross Price 1.91 USD | 10 PT |
| Valid from: 10/01/2007 To: 12/31/2007 | Gross Price 2.12 USD | 10 PT |
| Valid from: 01/01/2009 To: 03/31/2009 | Gross Price 1.84 USD | 10 PT |
| Valid from: 04/01/2009 To: 06/30/2009 | Gross Price 1.73 USD | 10 PT |
| Valid from: 07/01/2009 To: 09/30/2009 | Gross Price 1.80 USD | 10 PT |
| Valid from: 10/01/2009 To: 12/31/2009 | Gross Price 1.78 USD | 10 PT |
| Valid from: 01/01/2010 To: 03/31/2010 | Gross Price 1.66 USD | 10 PT |
| Valid from: 03/01/2010 To: 06/30/2010 | Gross Price 1.47 USD | 10 PT |
| Valid from: 07/01/2010 To: 09/30/2010 | Gross Price 1.49 USD | 10 PT |
| Valid from: 10/01/2010 To: 12/31/2010 | Gross Price 1.57 USD | 10 PT |

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**
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## STATE OF ARKANSAS
### Term Contract

**Vendor No.:** 100048034  
**Contact:** Bob Coleman  
**Your reference:**  
**Contract No.:** 4600012564  
**Date:** 03/08/2007  
**Our reference:** ST

<table>
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<tr>
<td></td>
<td></td>
<td>82,500</td>
<td>Pint US I</td>
<td>1.90</td>
<td>$15,675.00</td>
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### 0140 10102119
CHOCOLATE MILK, 1% BUTTERFAT MAX, 1/2 PT

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<th>Amount</th>
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<tr>
<td>03/08/2007</td>
<td>0.18 USD</td>
<td>1.89 USD</td>
<td>10 PT</td>
</tr>
<tr>
<td>07/01/2007</td>
<td>1.97 USD</td>
<td>2.28 USD</td>
<td>10 PT</td>
</tr>
<tr>
<td>11/01/2007</td>
<td>2.22 USD</td>
<td>2.22 USD</td>
<td>10 PT</td>
</tr>
<tr>
<td>02/01/2008</td>
<td>2.12 USD</td>
<td>1.72 USD</td>
<td>10 PT</td>
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<tr>
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<th>Amount</th>
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<tbody>
<tr>
<td>0150</td>
<td>10102039 CHOCOLATE MILK, WH GR A, 1% SWT, 3 GAL</td>
<td>25,400 each</td>
<td>8.95 USD</td>
<td>$ 227,330.00</td>
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Valid from: 07/01/2009 To: 09/30/2009
Gross Price 1.83 USD
1 PT

Valid from: 10/01/2009 To: 12/31/9999
Gross Price 1.90 USD
10 PT

0160 | 10001866 BUTTERMILK, BULGARIAN, WH GR A, 1/2 GAL | 25,800 each | 1.90 USD | $ 49,020.00 |

GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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**Vendor No.** 100048034  
**Contract No.** 4600012564  
**Date** 03/08/2007  
**Our reference** ST

### Item  
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<th>Unit Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>BUTTERMILK, CULTURED, LOWFAT, GR A, 1/2 GAL</td>
<td>3,900 each</td>
<td>1.65</td>
<td>$ 6,435.00</td>
</tr>
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**General Conditions and Instructions to Vendor:**
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STATE OF ARKANSAS

Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

Contract No. 4600012564
Date 03/08/2007
Our reference ST

<table>
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<th>Unit Price</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
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<td>Valid from: 04/01/2008 To: 06/30/2008</td>
<td>BUTTERMILK, CULTURED LOW FAT, 1/2 PINT</td>
<td>13,860 each</td>
<td>1.82</td>
<td>$ 2,522.52</td>
</tr>
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<tr>
<td>Valid from: 10/01/2008 To: 12/31/2008</td>
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GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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## STATE OF ARKANSAS
### Term Contract

| Vendor No. | 100048034 | Contract No. | 4600012564 |
| Contact | Bob Coleman | Date | 03/08/2007 |

| Your reference | ST |

<table>
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<th>Item</th>
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<tr>
<td>9190</td>
<td>10102030 BUTTERMILK, WH GRADE A, COOKING, 1/2 GAL</td>
<td>6,000 each</td>
<td>1.41</td>
<td>$8,460.00</td>
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- Valid from: 03/08/2007 to 06/30/2007
  - Gross Price: 1.40 USD
  - Unit: 1 EA

- Valid from: 07/01/2007 to 10/31/2007
  - Gross Price: 1.59 USD
  - Unit: 1 EA

- Valid from: 11/01/2007 to 01/31/2008
  - Gross Price: 1.75 USD
  - Unit: 1 EA

- Valid from: 02/01/2008 to 03/31/2008
  - Gross Price: 1.71 USD
  - Unit: 1 EA

- Valid from: 04/01/2008 to 09/30/2008
  - Gross Price: 1.54 USD
  - Unit: 1 EA

- Valid from: 10/01/2008 to 12/31/2008
  - Gross Price: 1.59 USD
  - Unit: 1 EA

- Valid from: 01/01/2009 to 05/28/2009
  - Gross Price: 1.44 USD
  - Unit: 1 EA

- Valid from: 03/01/2009 to 06/30/2009
  - Gross Price: 1.43 USD
  - Unit: 1 EA

- Valid from: 07/01/2009 to 09/30/2009
  - Gross Price: 1.42 USD
  - Unit: 1 EA

- Valid from: 10/01/2009 to 12/31/9999
  - Gross Price: 1.41 USD
  - Unit: 1 EA

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<td>10002019 YOGURT, ASSORTED FLAVORS AND PLAIN, 1/2PT</td>
<td>480 each</td>
<td>5.70</td>
<td>$273.60</td>
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**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

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## GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
All purchasing rules and regulations defined by the State of Arkansas apply to this document.
STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman
Your reference

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<td>9220</td>
<td>YOGURT, PLAIN, 5 POUND CONTAINERS</td>
<td>2,400 each</td>
<td>5.00</td>
<td>$1,200.00</td>
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<tr>
<td></td>
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<td>1 EA</td>
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<td>Gross Price 4.50 USD</td>
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<td>Gross Price 4.77 USD</td>
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<td>Gross Price 4.90 USD</td>
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<td>Gross Price 5.00 USD</td>
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<td>Gross Price 5.00 USD</td>
<td>10 EA</td>
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<tr>
<td>9230</td>
<td>SOUR CREAM, 5 LB, CONTAINER</td>
<td>8,300 pound, US</td>
<td>5.60</td>
<td>$46,480.00</td>
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<tr>
<td></td>
<td>Gross Price 4.95 USD</td>
<td>1 LB</td>
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<tr>
<td></td>
<td>Gross Price 5.49 USD</td>
<td>1 LB</td>
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<tr>
<td></td>
<td>Gross Price 5.71 USD</td>
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<tr>
<td></td>
<td>Gross Price 5.63 USD</td>
<td>1 LB</td>
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GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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STATE OF ARKANSAS
Term Contract

Vendor No. 100048034
Contact Bob Coleman

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<td>SOUR CREAM, FRESH, LOW FAT, 40 C, 2GRFA160Z</td>
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GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:
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**STATE OF ARKANSAS**

**Term Contract**

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<tr>
<td>9250</td>
<td>SOUR CREAM, IND PROTIONS, 1OZ, CONTAINERS</td>
<td>42,000 each</td>
<td>13.58 USD</td>
<td>$ 5,703.60</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>per /100</td>
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<td>13.58 USD</td>
<td>100 EA</td>
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<tr>
<td>9260</td>
<td>COTTAGE CHEESE, SM CURD, CREAMED, LF, 5 LB.</td>
<td>8,900 pound, US</td>
<td>7.27 USD</td>
<td>$ 64,703.00</td>
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<tr>
<td></td>
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<td>8.68 USD</td>
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<td>8.32 USD</td>
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**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

All purchasing rules and regulations defined by the State of Arkansas apply to this document.
State of Arkansas  
Term Contract

Vendor No. 100049034  
Contact Bob Coleman  
Your reference

Contract No. 4600012564  
Date 03/08/2007  
Our reference ST

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<td>7.27 USD</td>
<td>1 LB</td>
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Estimated Net Value 872,118.22

General Conditions and Instructions to Vendor:
All purchasing rules and regulations defined by the State of Arkansas apply to this document.
STANDARD TERMS AND CONDITIONS

1. GENERAL: Any special terms and conditions included in the invitation for bid override these standard terms and conditions. The standard terms and conditions and any special terms and conditions become part of any contract entered into if any or all parts of the bid are accepted by the State of Arkansas.

2. ACCEPTANCE AND REJECTION: The state reserves the right to accept or reject all or any part of a bid or any and all bids, to waive minor technicalities, and to award the bid to best serve the interest of the state.

3. BID SUBMISSION: Bids must be submitted to the Office of State Procurement on this form, with attachments when appropriate, on or before the date and time specified for bid opening. If this form is not used, the bid may be rejected. The bid must be typed or printed in ink. The signature must be in ink. Unsigned bids will be disqualified. The person signing the bid should show title or authority to bind his firm in a contract. Each bid should be placed in a separate envelope completely and properly identified. Late bids will not be considered under any circumstances.

4. PRICES: Quote F.O.B. destination. Bid the unit price. In case of errors in extension, unit prices shall govern. Prices are firm and not subject to escalation unless otherwise specified in the bid invitation. Unless otherwise specified, the bid must be firm for acceptance for thirty days from the bid opening date. "Discount from list" bids are not acceptable unless requested in the bid invitation.

5. QUANTITIES: Quantities stated in term contracts are estimates only, and are not guaranteed. Bid unit price on the estimated quantity and unit of measure specified. The state may order more or less than the estimated quantity on term contracts. Quantities stated on firm contracts are actual requirements of the ordering agency.

6. BRAND NAME REFERENCES: Any catalog brand name or manufacturer's reference used in the bid invitation is descriptive only, not restrictive, and used to indicate the type and quality desired. Bids on brands of like nature and quality will be considered. If bidding on other than referenced specifications, the bid must show the manufacturer, brand or trade name, and other descriptions, and should include the manufacturer's illustrations and complete descriptions of the product offered. The State reserves the right to determine whether a substitute offered is equivalent to and meets the standards of the item specified, and the state may require the bidder to supply additional descriptive material. The bidder guarantees that the product offeror will meet or exceed specifications identified in this bid invitation. If the bidder takes no exception to specifications or reference data in this bid he will be required to furnish the product according to brand names, numbers, etc., as specified in the invitation.

7. GUARANTY: All items bid shall be newly manufactured, in first-class condition, latest model and design, including, where applicable, containers suitable for shipment and storage, unless otherwise indicated in the bid invitation. The bidder hereby guarantees that everything furnished hereunder will be free from defects in design, workmanship and material, that if sold by drawing, sample or specification, it will conform thereto and will serve the function for which it was furnished. The bidder further guarantees that if the items furnished hereunder are to be installed by the bidder, such items will function properly when installed. The bidder also guarantees that all applicable laws have been complied

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with relating to construction, packaging, labeling and registration. The bidder's obligations under this paragraph shall survive for a period of one year from the date of delivery, unless otherwise specified herein.

8. SAMPLES: Samples or demonstrators, when requested, must be furnished free of expense to the state. Each sample should be marked with the bidder's name and address, bid number and item number. If samples are not destroyed during reasonable examination they will be returned at bidder's expense, if requested, within ten days following the opening of bids. All demonstrators will be returned after reasonable examination.

9. TESTING PROCEDURES FOR SPECIFICATIONS COMPLIANCE: Tests may be performed on samples or demonstrators submitted with the bid or on samples taken from the regular shipment. In the event products tested fail to meet or exceed all conditions and requirements of the specifications, the cost of the sample used and the reasonable cost of the testing shall be borne by the bidder.

10. AMENDMENTS: The bid cannot be altered or amended after the bid opening except as permitted by regulation.

11. TAXES AND TRADE DISCOUNTS: Do not include state or local sales taxes in the bid price. Trade discounts should be deducted from the unit price and the net price should be shown in the bid.

12. AWARD: Term Contracts: A contract award will be issued to the successful bidder. It results in a binding obligation without further action by either party. This award does not authorize shipment. Shipment is authorized by the receipt of a purchase order from the ordering agency.

13. Firm Contracts: A written state purchase order authorizing shipment will be furnished to the successful bidder.

14. LENGTH OF CONTRACT: The invitation for bid will show the period of time the term contract will be in effect.

15. DELIVERY ON FIRM CONTRACTS: The invitation for bid will show the number of days to place a commodity in the ordering agency's designated location under normal conditions. If the bidder cannot meet the stated delivery, alternate delivery schedules may become a factor in an award. The Office of State Procurement has the right to extend delivery if reasons appear valid. If the date is not acceptable, the agency may buy elsewhere and any additional cost will be borne by the vendor.

16. DELIVERY REQUIREMENTS: No substitutions or cancellations are permitted without written approval of the Office of State Procurement. Delivery shall be made during agency work hours only 8:00 a.m. to 4:30 p.m., unless prior approval for other delivery has been obtained from the agency. Packing memoranda shall be enclosed with each shipment.

17. STORAGE: The ordering agency is responsible for storage if the contractor delivers within the time required and the agency cannot accept delivery.

18. DEFAULT: All commodities furnished will be subject to inspection and acceptance of the ordering

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agency after delivery. Back orders, default in promised delivery, or failure to meet specifications 
authorize the Office of State Procurement to cancel this contract or any portion of it and reasonably 
purchase commodities elsewhere and charge full increase, if any, in cost and handling to the defaulting 
contractor. The contractor must give written notice to the Office of State Procurement and ordering 
agency of the reason and the expected delivery date. Consistent failure to meet delivery without a valid 
reason may cause removal from the bidders list or suspension of eligibility for award.

19. VARIATION IN QUANTITY: The state assumes no liability for commodities produced, processed or 
shipped in excess of the amount specified on the agency’s purchase order.

20. INVOICING: The contractor shall be paid upon the completion of all of the following: 
(1) submission of an original and the specified number of copies of a properly itemized invoice 
showing the bid and purchase order numbers, where itemized in the invitation for bid, 
(2) Delivery and acceptance of the commodities and 
(3) Proper and legal processing of the invoice by all necessary state agencies. Invoices must be sent 
to the "Invoice To" point shown on the purchase order.

21. STATE PROPERTY: Any specifications, drawings, technical information, dies, cuts, negatives, 
positives, data or any other commodity furnished to the contractor hereunder or in contemplation hereof 
or developed by the contractor for use hereunder shall remain property of the state, be kept 
confidential, be used only as expressly authorized and returned at the contractor’s expense to the 
F.O.B. point properly identifying what is being returned.

22. PATENTS OR COPYRIGHTS: The contractor agrees to indemnify and hold the State harmless from 
all claims, damages and costs including attorneys' fees, arising from infringement of patents or 
copyrights.

23. ASSIGNMENT: Any contract entered into pursuant to this invitation for bid is not assignable nor the 
duties there under delegable by either party without the written consent of the other party of the 
contract.

24. OTHER REMEDIES: In addition to the remedies outlined herein, the contractor and the state have 
the right to pursue any other remedy permitted by law or in equity.

25. LACK OF FUNDS: The state may cancel this contract to the extent funds are no longer legally 
available for expenditures under this contract. Any delivered but unpaid for goods will be returned in 
normal condition to the contractor by the state. If the state is unable to return the commodities in 
normal condition and there are no funds legally available to pay for the goods, the contractor may file a 
claim with the Arkansas Claims Commission. If the contractor has provided services and there are no 
longer funds legally available to pay for the services, the contractor may file a claim.

26. DISCRIMINATION: In order to comply with the provision of Act 954 of 1977, relating to unfair 
employment practices, the bidder agrees that: (a) the bidder will not discriminate against any employee 
or applicant for employment because of race, sex, color, age, religion, handicap, or national origin; (b) in 
all solicitations or advertisements for employees, the bidder will state that all qualified applicants will 
receive consideration without regard to race, color, sex, age, religion, handicap, or national origin; (c) the 

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bider will furnish such relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute; (d) failure of the bidder to comply with the statute, the rules and regulations promulgated there under and this nondiscrimination clause shall be deemed a breach of contract and it may be cancelled, terminated or suspended in whole or in part; (e) the bidder will include the provisions of items (a) through (d) in every subcontract so that such provisions will be binding upon such subcontractor or vendor.

27. CONTINGENT FEE: The bidder guarantees that he has not retained a person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the bidder for the purpose of securing business.

28. ANTITRUST ASSIGNMENT: As part of the consideration for entering into any contract pursuant to this invitation for bid, the bidder named on the front of this invitation for bid, acting herein by the authorized individual or its duly authorized agent, hereby assigns, sells and transfers to the State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this state for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract.

29. DISCLOSURE: Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, shall be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency.

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