



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF STATE PROCUREMENT
1509 West Seventh Street,
Suite 300
Little Rock, Arkansas 72201
Phone: (501) 324-9316
Fax: (501) 324-9311
<http://www.state.ar.us/dfa>

To: Agency Purchasing Agents & Agency Purchasing Officials
Arkansas State Agencies, Colleges and Universities

Date: May 14, 2008

Subject: National IPA Parks & Golf Ground Maintenance Equipment

For your parks and golf ground maintenance equipment purchases, you may opt to use the non-mandatory National IPA Master Agreement awarded to the Toro Company. This agreement resulted from RFP 083004 issued by the City of Tucson, AZ. To participate, entities must complete an agency participation form which can be viewed along with pricing and vendor information at www.nationalipa.org and clicking on "agreements".

If you have further questions, call Mary Jane Roberts, Buyer, OSP at 501-371-6063 or Jenny DeSalvo, Team Leader at 501-324-9321.



Count on it.

**City of Tucson RFP #083004
Parks and Golf Grounds Maintenance Equipment**

DISCOUNT STRUCTURE:

- Products purchased with a traction unit: 21.8% discount off of Toro Commercial current year MSRP
- Attachments, accessories sold without a traction unit: 20.5% discount off of Toro Commercial current year MSRP

SMART VALUE PROGRAM:

In addition to the discount off of Toro's Commercial list price, this agreement offers the Smart Value Program, a volume incentive program. Agencies will receive their choice of Toro Commercial Division goods. This may allow for Toro[®] Protection Plus[™], additional attachments, or even a complete unit.

For additional information, contact your local Toro Commercial distributor.