

**WSCA Data Communications Equip & OEM Associated Maintenance and
Training
Contract AR214
Foundry Networks Training and Value Add Information**

Foundry Networks partners with our worldwide customer base to ensure that their networks are strategically supported and implemented. We understand that our customers' networks are the lifeline of their organization and as such, it is our goal to be the networking infrastructure provider of choice for the world's leading enterprises and Internet Service Providers.

Foundry engineers are available to provide a multitude of services including consulting, network design, training, installation, and network troubleshooting in all 15 of the WSCA states. Services provided by Foundry engineers are available at a contracted rate of \$250/hour.

Foundry Networks offers training for the complete Foundry "Family of Iron" products. The courses are a mixture of lecture and lab exercises to ensure that each participant understands the underlying theory and practical application of the Foundry FastIron, TurboIron, NetIron and BigIron switches and routers. A ServerIron specific course provides basic configuration and usage of the ServerIron product. The Foundry Networks Certification Program (FNCP) positions you as a leader in high performance networks by validating your technical excellence in planning, designing, configuring, and implementing solutions for your customers - whether they are corporate internal clients or external consulting clients. The FNCP is the first to validate knowledge across three networking areas: Enterprise Networking, Web Switching, and Internet Routing. Certification demonstrates the knowledge and skills required to build and support high performance networks consisting of Layer 2-7 network infrastructure, content delivery networks, and intranet and metro backbone.

Courses available include:

- Deploying MPLS Networks (TRNG-0640)
- Basic Switch/Router Configuration and Management (TRNG-0103)
- Introduction to Web Switching & Load Balancing (TRNG-0202)
- Advanced Switching / Routing Configuration and Management (TRNG-0405)
- IronView Network Management (TRNG-0503)
- Techniques in Advanced Server Load Balancing (TRNG-0240)

The schedule for the training courses is available online at the following URL:
<http://www.foundrynet.com/ss/training/training-schedule/>

List prices for training vary between \$1200.00 and \$3000.00 per course.

Pricing is available at: <https://www.foundrynet.com/secure/sales/wsc/>