

	Notice of Award	 Awarding Agency
	National IPA Contract #07-001 Award C – Amendment #2	
	MASTER CONTRACT AGREEMENT FOR SYSTEMS FURNITURE, FREESTANDING FURNITURE, SEATING, FILING SYSTEMS AND EQUIPMENT AND RELATE SUPPERT SERVICES	

The following contract is hereby awarded:

Awardee:	Corporate Express Business Interiors
Award Effective:	December 21, 2007 – March 31, 2010
Potentially Renewable through:	March 31, 2011
Awardee Contact Information:	Corporate Express Business Interiors Gary Keefer, Regional Vice President, Central US 28 Eastmans Road Parsippany, NJ 07054 Cell: (609) 280-0452 Email: Gary.Keefer@cexp.com
National IPA Contact Information:	Angela Kirkland TX: (866) 408-3077 Angela.kirkland@nationalipa.org
Awarding Agency Contact Information:	Joan M. Morange, CPPB DuPage County Procurement Services TX: (630) 407-6180 jmorange@dupageco.org

Contract is awarded based upon the following discount schedules:

Alumigraph (Signage)

PRICE LIST	DATED	ORDER SIZE AT LIST PRICE	DISCOUNT FROM LIST - DELIVERED	DISCOUNT FROM LIST - DELIVERED & INSTALLED
List Price	1/1/2007	\$1 - \$99,999	29%	20%
		\$100,000 - \$199,99	32%	23%
		\$200,000 OR OVER	35%	27%

Allsteel (as amended)

Contract 07-001 Award C Addendum 2 - Exhibit A - Discounting for Furniture Agreement dated 12/21/2007			
Products	Order Size at Current List Price	Discount From Current List Delivered	Discount From Current List Delivered & Installed
Seating	\$1.00 to \$99,999	57.1%	53.1%
	\$100,000 to \$249,000	60.5%	56.5%
	\$250,000 to 499,999	63%	59%
	\$500,000 & up	Negotiable	Negotiable
Seating/Tables	\$1.00 to \$99,999	55.0%	51.0%
	\$100,000 to \$249,000	56.3%	52.3%
	\$250,000 to 499,999	57.2%	53%
	\$500,000 & up	Negotiable	Negotiable
Desking	\$1.00 to \$99,999	55.0%	51.0%
	\$100,000 to \$249,000	56.3%	52.3%
	\$250,000 to 499,999	57.2%	53%
	\$500,000 & up	Negotiable	Negotiable
Powered Tables	\$1.00 to \$99,999	61.0%	57.0%
	\$100,000 to \$249,000	66.0%	62.0%
	\$250,000 to 499,999	68.0%	64%
	\$500,000 & up	Negotiable	Negotiable
Multi-Purpose Tables	\$1.00 to \$99,999	61.0%	57.0%
	\$100,000 to \$249,000	66.0%	62.0%
	\$250,000 to 499,999	68.0%	64%
	\$500,000 & up	Negotiable	Negotiable
Folding Tables	\$1.00 to \$99,999	61.0%	57.0%
	\$100,000 to \$249,000	66.0%	62.0%
	\$250,000 to 499,999	68.0%	64%
	\$500,000 & up	Negotiable	Negotiable
Filing/Storage	\$1.00 to \$99,999	58.2%	54.2%
	\$100,000 to \$249,000	61.0%	57.0%
	\$250,000 to 499,999	63.0%	59%
	\$500,000 & up	Negotiable	Negotiable
Res. Hall Furn.	\$1.00 to \$99,999	55.0%	51.0%
	\$100,000 to \$249,000	56.3%	52.3%
	\$250,000 to 499,999	57.2%	53%
	\$500,000 & up	Negotiable	Negotiable
Systems	\$1.00 to \$99,999	61.0%	57.0%
	\$100,000 to \$249,000	66.0%	62.0%
	\$250,000 to 499,999	68.0%	64%
	\$500,000 & up	Negotiable	Negotiable
Moveable Wall Systems	All Projects	Quoted on a per project basis	Quoted on a per project basis

- a) These prices are for DuPage County, the greater metropolitan area of Chicago and within 40 miles of any major metro city.
- b) Installation is based on Prevailing Wage, two men and a truck. Resources beyond that will be billed. Union rates that are higher than Prevailing Wage will be additionally billed at a rate commensurate with those local union rates that apply to the locale for the particular job plus an appropriate mark-up.
- c) Delivery prices are non-union and include two men and one truck to facilities with proper loading docks, elevators and other such requirements for a normal delivery.
- d) Additional non-union delivery resources will be billed at \$37.50 per man hour.

- e) Facilities that do not have proper loading docks, elevators and other such requirements for a normal delivery may be charged 125% of the quoted labor rate.
- f) Installation services for non-union, non-prevailing rate projects will be billed at \$37.50 per man hour.
- g) Union resources utilized outside of DuPage County and beyond 40 miles of any major metro city for delivery and/or installation will be billed at a rate commensurate with those local union rates that apply to the locale for the particular job plus an appropriate mark-up.
- h) Design services include one set of drawings and one revision at no charge per project. Additional revisions, design work will be billed at \$55.00 per man hour.
- i) Reconfiguration services will be billed at \$47.00 per man hour unless union rates apply in which case reconfiguration will be billed at a rate commensurate with those local union rates that apply to the locale for the particular job.
- j) If overtime or after hours work is required, hourly rates shall be multiplied by 150% of the rates quoted above. Weekend and holiday work required shall be billed at a rate of 200% of the rates quoted above.

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Contract 07-001 Award C Addendum 2 - Exhibit A - Discounting for Furniture Agreement dated 12/21/2007			
Products	Order Size at Current List Price	Discount From Current List Delivered	Discount From Current List Delivered & Installed
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Seating	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Seating / Tables	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Desking	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Systems	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
General Classroom Furniture	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Multi-Purpose/Folding Tables	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Filing	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Storage	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Library Furniture	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable

	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Childrens Tables and Chairs	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Uniframe Mobile Cafeteria Tables	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Lecturns	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
	\$0.00 to \$24,999	52.0%	48.0%
	\$25,000 to \$99,999	54.0%	49.0%
Res. Hall Furniture	\$100,000 to \$249,999	57.0%	51.0%
	\$250,000 to \$499,999	58.0%	52.0%
	\$500,000 & Beyond	Negotiable	Negotiable
Auditorium Seating	All Projects	Quoted on a per project basis	Quoted on a per project basis
Fixed Lecture Hall Seating	All Projects	Quoted on a per project basis	Quoted on a per project basis
Moveable Wall Systems	All Projects	Quoted on a per project basis	Quoted on a per project basis

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- h) Design services include one set of drawings and one revision at no charge per project. Additional revisions, design work will be billed at \$55.00 per man hour.
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- j) If overtime or after hours work is required, hourly rates shall be multiplied by 150% of the rates quoted above. Weekend and holiday work required shall be billed at a rate of 200% of the rates quoted above.