

Qualifications of Mr. Bill Sexton

Bill holds a certified general real estate appraisal license in the states of Mississippi, Tennessee and Arkansas. He also holds a real estate brokers license in the state of Mississippi and Tennessee. As president and owner of one of the largest appraisal firms in the state, he has over 25 years of experience in property valuation, residential, commercial and industrial development. As an avid outdoorsman, Bill understands the purpose of the conservation management program. As an appraiser, he appreciates the incentives of the private landowners involvement in implementing a conservation program for our future generations.

Qualifications of Mr. W. H. "Bill" Tomlinson

Holding a bachelor of science in forest management and a master of science in wildlife ecology, Bill has 28 years of experience in evaluating, managing and developing property and land use plans for private, industrial and corporate clients. As president of Wildlife Technical Services, Inc. since 1989, Bill has long been involved in the conservation easement development and documentation process, finding an easy fit with a client base largely interested in natural resource conservation management and use of our forests, wildlife and wetlands.

Qualifications of Mr. Bill Bridgforth

Bill Bridgforth joined the firm of Ramsay, Bridgforth, Harrelson and Starling LLP in 1964 and focuses his practice on real estate and agricultural law, representing farmers and landowners before regulatory agencies and in federal court on all matters relating to regulatory compliance with the Farm Service Agency (FSA) and the Environmental Protection Agency. He and his son, David, also with the firm, represent large farming interests nationwide before State FSA Committees, the National Appeals Division and in Federal District Court. He is a frequent lecturer on matters of agricultural regulations and is a past president of the American Agricultural Law Association. Professional licenses and memberships include the Jefferson County, Arkansas and American Bar Associations, the Arkansas and American Bar Foundations, and the American Agricultural Law Association.

Qualifications of Mr. Steve Sessums

Steve Sessums is a partner with May & Company, LLP, Certified Public Accountants and Consultants. He has been associated with the firm since 1982. In 1982, Steve was the recipient of the Bronze Medal with the Mississippi Society of Certified Public Accountants. In addition to the designation of CPA, Steve has achieved two additional certifications – Associate of Business Valuations and Certified Business Manager. He holds a Series 6 and 7 Securities License.

Qualifications of Mr. Daniel Coggin

Daniel holds a bachelor of science degree in forestry with a wildlife management option and a master of science degree in wildlife ecology, both from Mississippi State University. He is a certified wildlife biologist with The Wildlife Society and a registered forester in the State of Mississippi. Daniel is a National Conservation Leadership Institute Fellow. Daniel previously worked as a district wildlife biologist with the Mississippi Department of Wildlife, Fisheries & Parks. Currently, Daniel serves as a field biologist and forester with Wildlife Mississippi and is director of the Mississippi River Trust.

Qualifications of Mr. James L. Cummins

James holds a bachelor of science degree in fisheries management from Mississippi State University and a master of science degree in fisheries science from Virginia Tech. He is a certified wildlife biologist with The Wildlife Society and his professional interests include developing and maintaining private, voluntary, incentive, tax and market-based solutions to environmental problems. James formally served as a legislative fellow in the Office of Senator Thad Cochran in the United States Senate in Washington, D.C. He conceptualized and authored the Wildlife Habitat Initiative Program and the Healthy Forests Reserve Program. Currently, James serves as board member for the Center for Conservation Incentives and is executive director of Wildlife Mississippi and president of the Mississippi River Trust.

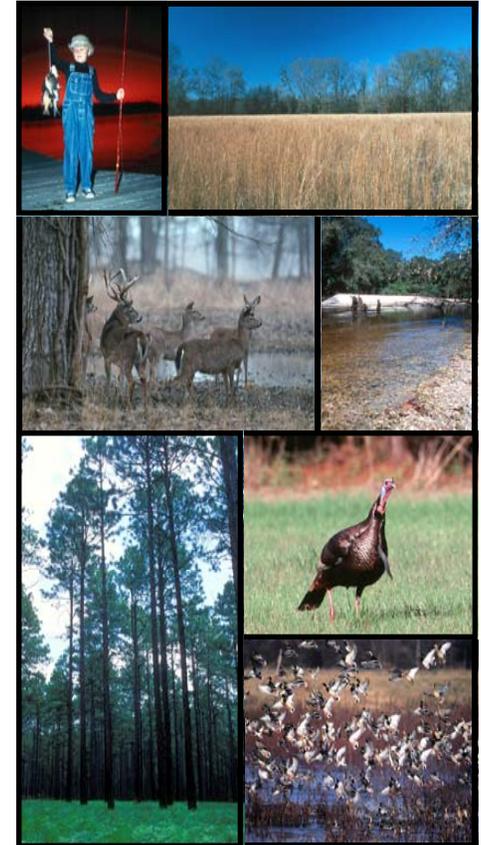
Sponsors:

Bill Sexton Appraisals
May & Company, LLP
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Wildlife Technical Services, Inc.



Conservation Easement Workshop

"A Practical Guide to Planning, Development & Implementation"



Photos by Michael Kelly

October 25, 2007
Brinkley Convention Center
Brinkley, Arkansas



Conservation Easement Workshop

“A Practical Guide to Planning, Development & Implementation”



PURPOSE:

To fully understand the process of implementing conservation easements and their financial benefits under Internal Revenue Service Code Sections 170 and 2031, including the 2006 amendments.



WHO SHOULD ATTEND:

Accountants, Estate Planners, Foresters, Lawyers and Private Landowners.



CONTINUING PROFESSIONAL EDUCATIONAL CREDITS:

The workshop has been approved for 5 Continuing Forestry Education Credits and 4 Continuing Legal Education Credits.



COST:

\$145 (Includes lunch and all materials)



WHERE:

Brinkley Convention Center
1501 Weatherby Dr
Brinkley, AR 72021
(870) 734-1500



A G E N D A

Thursday, October 25, 2007

- 8:45-9:15 a.m.. Registration
- 9:15-9:30 Welcome, James Cummins
- 9:30-10:00 Getting Started: An Overview of Conservation Easements, Their Use and Application, Daniel Coggin
- 10:00-10:45 Baseline Documentation, Bill Tomlinson
- 10:45-11:00 Break
- 11:00-11:45 How Conservation Easements are Valued: A Before and After Appraisal Approach, Bill Sexton
- 11:45-12:15 Preparation of the Conservation Easement Document, Bill Bridgforth
- 12:15-1:15 Lunch
- 1:15-1:45 Easement Conveyance, Monitoring and Compliance, Daniel Coggin
- 1:45-2:15 Estate/Tax Planning and Conservation Easements, Steve Sessums
- 2:15-2:45 Tax Preparation and Conservation Easements, Steve Sessums
- 2:45-3:00 Break
- 3:00-3:45 Panel Discussion
- 3:45-4:00 An Update on Farm Bill Conservation Programs and Carbon Sequestration, James Cummins